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AVI-SPL Achieves Advanced Unified Communications Specialization from Cisco

Specialization positions AVI-SPL to provide a full range of UC solutions and services

TAMPA, Fla. Feb. 19, 2010 – AVI-SPL, a leading provider of video and audio communications solutions announced today that it has achieved the Advanced Unified Communications Specialization from Cisco®. This specialization recognizes AVI-SPL as having fulfilled the training requirements and program prerequisites to sell, deploy and support comprehensive Cisco Unified Communications solutions.

“This achievement demonstrates our commitment to broadening our capabilities and giving us the ability to help our customers design and deploy Unified Communications across their organizations.” said Doug Carnell, vice president of Cisco practice at AVI-SPL. He continued, “UC is a key milestone in our aggressive effort to achieve Cisco ATP certification this quarter.”

“As a Cisco Advanced Unified Communications Specialized Partner, AVI-SPL’s investment in the training required to provide integrated, collaborative and adaptive unified communications solutions rank them among the industry’s most qualified,” said Richard McLeod, director of unified communications for worldwide channels at Cisco.

The Cisco Advanced Unified Communications Specialization is designed to help Cisco resale channel partners—whether small to medium-sized businesses or enterprise-scale organizations—meet a wide range of customer needs. It allows partners to focus on unified communications market opportunities that require advanced product knowledge and the ability to deploy solutions over multiple sites and geographies. Cisco Advanced Unified Communications Specialized Partners are specialists in building solutions based on the industry-leading Cisco Unified Communications portfolio. These products include Cisco Unified CallManager, Cisco Unity Connection, Cisco Unity voice messaging and unified messaging, and Cisco Unity Express, Cisco Unified Contact Center Express, Cisco Unified Videoconferencing and Cisco Unified MeetingPlace Express.

Supporting Links

- [Videoconferencing](#) from AVI-SPL
- AVI-SPL [Blog](#)
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Recent Announcements

- [AVI-SPL Changes the Game with Launch of VTCEXpress.com](#)
- [AVI-SPL Adds Industry Veterans to the Video and UC team](#)

About AVI-SPL

Headquartered in Tampa, Fla., AVI-SPL is the result of a merger between Audio Visual Innovations (AVI) and Signal Perfection, Ltd. (SPL). In aggregate the company has more than 40 years of experience providing innovative audio and video communications solutions with a strong tradition of high quality and exceptional customer service. As the largest global integrator for audio and video communications systems and services, AVI-SPL is uniquely positioned to deliver the most comprehensive line-up of presentation solutions, including: systems integration, sales and rentals, complete staging and production, managed conferencing, IP integration and event management. For more about AVI-SPL, visit [.avispl.com](http://avispl.com).

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